



Guangzhou Beluga International Logistics Co., Ltd.

Expert of One-stop International Logistics Solutions

Company Profile:

- ◆ **Establishment background:** The group headquarters was established in 2009 and has been engaged in the international logistics industry for 13+ years, serving nearly 1,000 cross-border e-commerce and export and foreign trade companies. Combined with the innovative genes of Internet, it has a professional and advancing strength background. In 2021, our national sales exceeded 1 billion, and the value of transported goods reached 5 billion+
- ◆ **Service concept:** To build a century-old logistics enterprise with "Expert of International Logistics Solutions", a leader in industry service standards, to provide comprehensive service levels, and to help China's cross-border e-commerce and foreign trade enterprises develop a win-win situation.
- ◆ **Scope of business:** The company is committed to building a one-stop cross-border logistics service company, mainly covering various trade regulations such as FOB, CIF, DDU, DDP in Europe, the United States, and Canada, as well as FOB and CIF trade in maritime railways worldwide Regulations; channels provide a full set of high-standard cross-border transportation services including sea transportation, air transportation, rail transportation and truck transportation, express transportation, as well as landing distribution, overseas warehousing, customs clearance and so on.

Development
path



Business
scope



Partner



Company
philosophy



Our headquarter officially established, and started the 14 years' journey on international logistics, mainly engaged in business parcels with DHL, FEDEX, UPS, and TNT.
2009-2011

OPTION 2



Started the e-commerce LCL business, serving Amazon and other overseas warehouse e-commerce customers, and established Zhongshan and Jiangxi branches with a company scale of 60-70 people and annual turnover of 380 million
2014-2016

OPTION 4



Bringing together the independence of business departments, the company has established a US channel branch, a British channel branch, a European channel branch, a Vietnamese channel branch, and an overseas warehouse branch. The company has 160-180 employees and an annual turnover of 1.6 billion.
2020-2022

2012-2014



Became the four major expresses' agents, and started the traditional shipping LCL to serve factory customers. We had 30-40 employees, with annual turnover of 110 million

OPTION 1



2017-2019
Established Guangxi, Yiwu, and Vietnam branch; Set up America, the Great Britain, and Vietnam overseas warehouse; started air transportation business, pallet and chartered planes, company scale of 120-140 people, annual turnover of 1.3 billion

OPTION 3

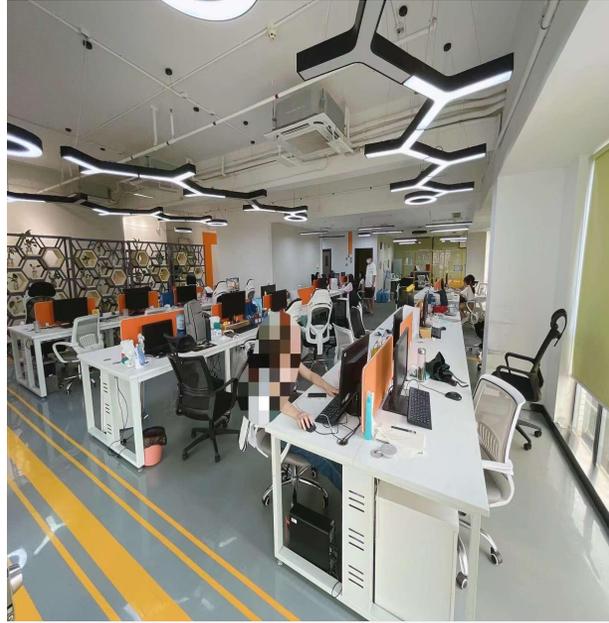


OPTION 5



Shenzhen Office

Located at building 10, Hourui Second Industrial Zone, Hangcheng Street, Bao'an District, Shenzhen, our Shenzhen Office covers an area of 12,000 square meters, integrating warehouse and office. It mainly functions as our head office and international express distribution center



Guangzhou Office

Located at room 1201-1209, Building A, Baiyun Da Dao Bei Road, Baiyun District, Guangzhou, with an area of 600 square meters. This is our Beluga International Logistics office - a direct customer company, serving Europe, America and Canadian cross-border e-commerce and foreign trade customers.



Warehouse

Guangzhou warehouse address: No. 187-1, Dalang Trade City, Baiyun District, Guangzhou

Shenzhen Fuyong Warehouse Address: Building 10, Hourui Second Industrial Zone, Hangcheng Street, Baoan District, Shenzhen

Shenzhen Longgang Warehouse Address: 1st Floor, Building B5, Gankeng Xiufeng Industrial City, Buji Street, Longgang District

Zhongshan Warehouse Address: No. 8, Guangen Road, Guangfeng, West District, Zhongshan City, Guangdong Province

Guangxi Warehouse Address: Building 3, Nanning Comprehensive Bonded Zone, Yudong Street, Liangqing District, Nanning City, Guangxi Zhuang Autonomous Region



Service System

Integrating BUSINESS LOGISTICS, AMAZON LOGISTICS, and OVERSEAS WAREHOUSE as our main line of business, from the perspective of customer interests, to provide customers with the best distribution method, the shortest logistics time, and the safest logistics guarantee. We've formed a service system of efficient use of resources and maximized use of logistics capability.



Business
logistics



Amazon
logistics



Overseas warehouse
business



Services we can provide to you:

01

Traditional Logistics

- *International express delivery
- *International air delivery
- *International sea transport

Part one

02

E-commerce Logistics

- *Air & sea & railway
- *Truck
- *UPS delivery

Part two

03

America Overseas Warehouse

- *Customs affairs
- *Warehousing
- *Labelling & label replacement
- *Local transit

Part three

04

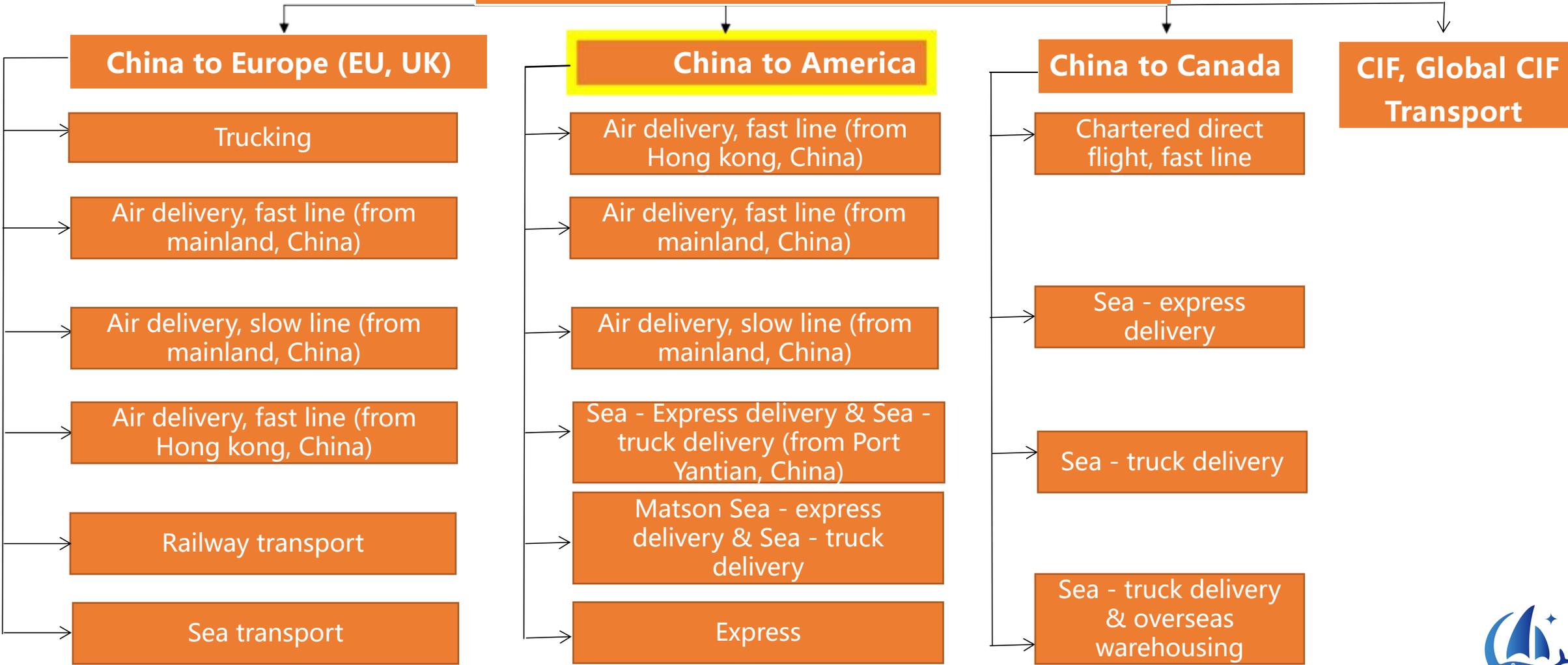
Vietnam Overseas Warehouse

- *Customs affairs
- *Warehousing
- *Labelling & label replacement
- *Local transit

Part four



Special-line logistics products



Special-line logistics products

China to Europe (EU, UK)

1.As Europe authorities continue to strengthen their control and monitor in duty affairs, self-duty will gradually becomes the mainstream, reducing risks for sellers and freight forwarders.

2.Compared with America, Europe is contiguous to Asia, China-Europe Railway Express and Trucking are often used between these two continents.

3.China-Europe Railway Express is gradually replacing the sea transport and becomes the mainstream; Trucking is with high price performance.

China to America

1.We can also accept non amazon address. It' s just the difference that to delivery to amazon' s warehouse and other' s warehouse.

2.Sea - Express delivery competition has become fierce. As a subdivision channels, if transporting to amazon' s big warehouses in western United States, we recommend sea - truck delivery, because it's very advantageous.

3.As the first choice for restocking, express can be received in 3 - 5 working days; Sea transport is cost-saving, and it' s the mainstream for shipments.

China to Canada

1. As it is often seriously delayed for vessels to Canada, we hereby remind sellers to keep calm and take it easy, and prolong cycling time for preparing stocks at least 15 days or longer.

2.Chartered direct flight to Vancouver, fixed flights on every Tuesday, Thursday and Saturday, stable timing.

3.For sea - truck delivery to overseas warehouse, CNY 2/KG can be reduced from the sea freight.

CIF, Global CIF Transport



Our partners

— Expert of International Logistics Solutions

For a long run, Beluga international logistics has been closely cooperating with:

1) International express giants: DHL, UPS, FEDEX, TNT

2) Airlines: LH, CX, CI, TG, EK, AY, SQ, SV, QR, 9D, SU, AA, GA, QF, BA, VN, SA, OZ, 9W, AF, GA, KE, JL, CZ, CA

3) OA UNION OF SEA TRANSPORT : EMC, OOCL, COSCO, CMA, MATSON (fast vessel between CN & US)



Beluga's Idea

—To be a leader of
the industry's service
standard

Beluga's sales idea:

1. Not to be a machine of comparing, but to be an expert in logistics solutions.
2. To be a reliable support of expensive but reasonable; not to be a scourge of losing money
3. Don't be afraid of refusal. Don't be afraid of competition. Do a good job in addition, subtraction, multiplication and division. Self-improvement and then everything's improved.

Beluga's service idea:

- 1 . The best reputation is the product itself. Insist on being a new freight forwarder company motivated by product.
- 2 . To be the Haidilao hot pot in the logistics industry, do not compete with low price but with service and guarantee.
- 3 . Treat customers as our dear, reply messages in 3 mins, and always to be the person sending the last message. To be a logistics company with warmth.



Insurance rate and deductible :

Scheme 1:

0.03%, absolute deductible of each accident is CNY1,000 or 10% of the of the lost amount, subjecting to the higher one.

(Insurance responsibility starts when cargo is loaded on the airplane and ends when cargo is discharged from the airplane; or, it starts when cargo is loaded on the vessel and ends when cargo is discharged from the vessel)

Scheme 2:

0.04%, absolute deductible of each accident is CNY1,000 or 10% of the of the lost amount, subjecting to the higher one.

(Insurance responsibility ends when the insured object is delivered to and signed by the warehouse of the unpacking company)

Scheme 3.1:

0.12%, absolute deductible of each accident is CNY1,000 or 10% of the of the lost amount, subjecting to the higher one.

Beluga's giveaway: Scheme 3.2: 0.16%, 0 deductible.

Beluga's giveaway: Scheme 3.3: 0.3%, 0 deductible, electronic products and per carton's goods value is over USD5,000.

Insurance valid date: within 60 days after cargo is shipped from domestic warehouse in China and delivered to & signed by Amazon's warehouse.

Processing procedure for compensation:

- 1. The applicant, the insured or the beneficiary shall notify the insurer in a timely manner after knowing the occurrence of the insured event.
- 2. Provide proof of delivery of express, proof that Amazon is not on the selling lists, and fill in the claim information
- 3. Time limit for claim settlement: after receiving the request of the insured for compensation of the insurance benefits, it shall verify whether it belongs to the insurance liability within 7 days;
- 4. The insured shall file a claim with the insurance company within 60 days after signing the receipt. The insurer does not agree to accept the case that has not been claimed for more than 60 days





THANKS FOR WATCHING

Beluga, Expert Of International Logistics Solutions, To Make Our
Customers Become More Professional
